

# The Impact of Taxes on Your Mutual Fund Returns

According to Lipper:\*

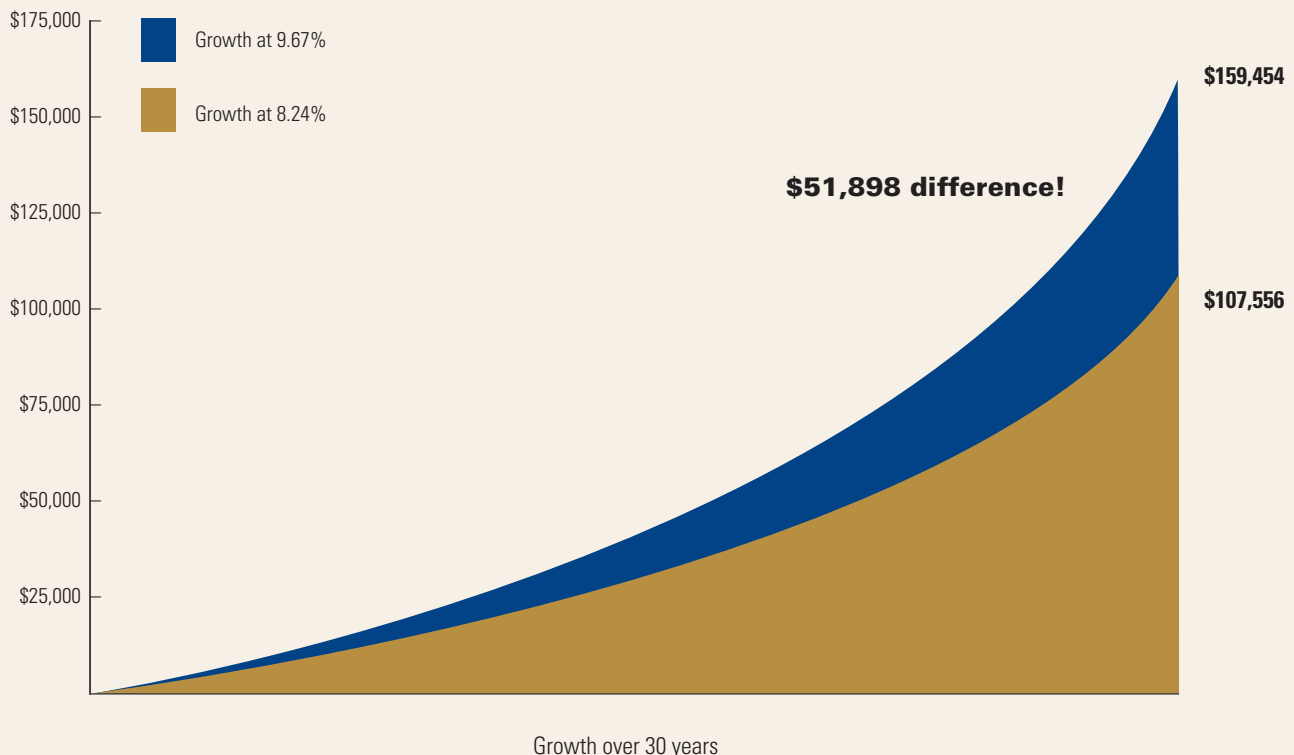
- Taxes are the biggest drag on mutual fund investment performance, one to three times larger than any other factor.
- Taxable fund investors have surrendered, on average, 1.43% each year to taxes in equity funds, and 2.30% each year to taxes on fixed-income funds, over the last 10 years.
- That means shareholders lost 17%-44% of their returns to taxes each year.
- These tax costs are levied against buy-and-hold investors.
- In 2006, taxable mutual fund investors — those who simply held their equity and fixed-income funds and reinvested their dividends — surrendered \$23.8 billion to federal taxes.

**Consider the impact:**

Average equity fund return from 1996-2006*:	<b>9.67%</b>
Average tax burden on taxable equity funds*:	<b>- 1.43%</b>
Average annualized return from 1996-2006*:	<b>8.24%</b>

## What difference does 1.43% make?

**\$10,000 invested over 30 years at 8.24% vs. 9.67%**



\*Source: Taxes in the Mutual Fund Industry — 2007, Lipper. Average annualized performance – gross return, before expenses and fees represents performance of a U.S. diversified equity funds universe made up of 2,730 unique portfolios comprising 7,933 classes of shares and \$3.8 trillion total assets under management.

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## The Impact of Taxes on Your Mutual Fund Returns

### The tax benefits of a managed account

- **No embedded capital gains.** Because you own the individual securities in the account, the cost basis of each security is established the day it was added to your portfolio.
- **Tax harvesting to help you manage your taxable gains.** You can potentially minimize capital gains tax liability through the selective realization of gains and losses in your portfolio.
- **Your own tax-lot preference.** You can prioritize the sale of a portion of any position in your portfolio to maximize taxable losses and minimize taxable gains, thereby potentially reducing your tax liability.
- **Tax-deductible advisory fees.** You can deduct advisory fees in your taxable portfolio from your federal income taxes each year, subject to the 2% miscellaneous deductions floor.

### Increase the tax efficiency of your portfolio with a Curian managed account

Curian gives you the tools you need to better manage your taxes. With a Curian Custom Style Portfolio, you have the ability to align your tax strategy with your investment strategy.

Our eight different tax-management options empower you to take control of your taxes because you decide how you realize capital gains and losses. In addition, with a Curian Capital Custom Style Portfolio, you can take advantage of tax harvesting, potentially minimizing your capital gains tax liability through the selective realization of gains and losses in your account.

You and your tax advisor can direct your manager to sell securities that may have dropped in value — in other words, “harvest” those losses — and use them to offset any gains you’ve realized during the year. This way, you can balance gains against losses and, potentially, have additional losses available to offset future gains.

Of course, active management of the investment securities within a managed account may also have adverse tax implications and tax costs. You should consult your financial and tax advisor for more information on the tax implications of investing in a managed account.

Investments in the Curian Custom Style Portfolio Program involve investment risk, including possible loss of principal amount invested. Investment return and principal value may fluctuate so that the investment, when redeemed, may be worth more or less than the original investment.

There are material differences between mutual funds, which are registered products, and separately managed accounts in terms of, but not limited to, investment objectives, costs and expenses, investment risks, and tax features. It is important to seek advice from a Financial Professional for more information on the differences and risks relating to these products before you invest.

For more complete information on the Curian Custom Style Portfolio Program, including fees and expenses, please call toll-free 1-877-847-4143 for a free Wrap Fee Program Brochure. This brochure is also available from your Financial Professional. Please read the Wrap Fee Program Brochure carefully before you invest or send money.

Separately Managed Accounts charge a single all-inclusive fee, which covers the ongoing costs inherent in the ownership of all of the securities that may be placed in the account, as well as the advisory, program services, brokerage execution, securities settlement and Financial Professional services provided. This fee is typically assessed on a sliding scale depending on an investor’s portfolio strategy and the amount of assets held in the account. Please consult your Financial Professional for more details.

Curian Capital, LLC acts as the Registered Investment Advisor for Curian Custom Style Portfolios. Curian Clearing, LLC (member FINRA/SIPC) is the exclusive broker for these programs, for which it provides brokerage execution, processing and custody services.